

## **12 Things To Truly AVOID In Your Next TMS Software**

Whatever TMS you finally pick - please make sure you AVOID the following 12 typical mistakes when choosing it. *Have questions? Just call our super friendly team here and we'll help you.*

- *Do NOT choose a TMS if you are **charged ANYTHING upfront**.*
- *Do NOT choose a TMS if you don't get a **100% free trial for at least 30 days**.*
- *Do NOT choose a TMS if you are charged for **training, support or maintenance**. It means it's hard to use and breaks a lot.*
- *Do NOT choose a TMS if it needs to be **installed, configured, setup, or requires expert IT staff** to get going. That was so 10 years ago.*
- *Do NOT choose a TMS vendor unless they are a **PURE cloud TMS platform – and built NATIVELY for the web**.*
- *Do NOT choose a TMS if you **have to pay for each separate module** – any pricing shouldn't need a degree in mathematics.*
- *Do NOT choose a TMS unless there is a **free tier option**.*
- *Do NOT choose a TMS unless they have **verified real customer reviews**.*
- *Do NOT choose a TMS unless you **check their financials & profitability**.*
- *Do NOT choose a TMS if they are **owned by a competitor** (broker / carrier).*
- *Do NOT choose a TMS unless it **supports both assets and brokerage** (or 3<sup>rd</sup> party trucks) in one single system.*
- *Do NOT choose a TMS unless they provide **new features at least quarterly** - and at **NO cost to you**.*

If you need FREE help choosing ANY TMS just ask us! If we aren't a good fit we'll say so, and we'll help you pick the *right* TMS for YOUR needs. *That's our promise!*

**Need Expert Yet Impartial TMS Advice? Call 813-681-5000**